

## **About SEL**

Share Everything Lab Pte. Ltd.'s, (SEL) Singapore, is developing a protocol that will decentralize and revolutionize the sharing economy industry. Our first adopter is Cozystay<sup>™</sup>, an operating vacation rental platform since 2015. SEL's mission is to connect people globally with vacation rentals and related services anytime, anywhere, in a decentralized, fair and transparent manner.

## Who is Cozystay<sup>™</sup> ?

Founded in January 2015, Cozystay<sup>™</sup> is headquartered in Vancouver, British Columbia, Canada and has a sales and technical office in Beijing, China. It is the first Chinese offshore vacation rental platform catering to global departures from China and local Chinese vacationers.

## **Highlights of Cozystay**

| Head Office<br>Vancouver | Sales Office<br>Beijing | Worldwide Listings 200,000 |
|--------------------------|-------------------------|----------------------------|
| Cities 500               | Countries 20            | Users <b>60,000</b>        |
| Capital Raised           | Employees<br><b>30</b>  |                            |

### **Industry Pain Points**

SEL will meet the demand for a new generation of decentralized platform and to resolve four key issues that plague all current vacation rental platforms by providing a set of key blockchain protocols and incentive mechanism. These are essential to building and scaling our community:

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#### **Double Booking** &

Owners typically list their properties on multiple platforms for greater exposure but experience the problem of double booking due to a lack of real time, synchronized booking system.

### Reviews

Reviews can be modified by a centralized

#### High Fees ð

reduct the credit risk.

Existing conventional platforms rely on multiple intermediaries or third-party service providers to complete the full transaction cycle. The fees can range from 7%-25% of the rental after all the fees are aggregated.

Security and Fraud

Security and fraudulent activity in the vacation

rental space have always been an issue.

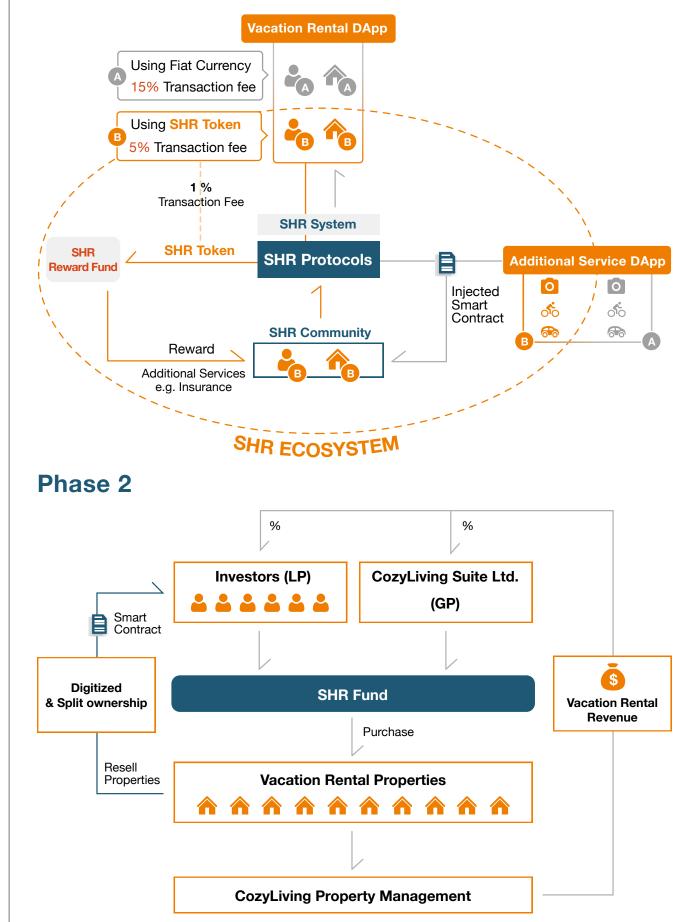
Many centralized intermediary platforms

are unwilling to fully guarantee the credit of

quests, and will not share their date to

## SHR Ecosystem

### Phase 1



### **Token Sale Structure**

platform without leaving a trail, and hosts often do not give honest reviews because they fear retaliation or reputation loss.

## **Our Solution**

SEL will define six protocols that aim to sove the vacation rental industry pain points, listed above and that aim to create new opportunities for the short-term rental ecosystem.

### **Reputation Protocol**

- Based on Member's Activities
- **Promote Good Behaviours**
- **Eliminate Bad Activities**

# **Booking Protocol**

- Instant Booking
- Double Booking Resolution

# **Payment Protocol**

- **Eliminate Platform Fees**
- Instant Transaction
- More Secure Transaction
- Staking for Discount

### **Community Sel-Management** Protocol

- Know Your Member (KYM)
- Listing Verification
- **Review Verification**
- **Dispute Resolution**

### **Ecosystem Partnership Protocol**

- **Customized Smart Contract**
- Enrich SHR Token Economy
- Strengthen SHR Ecosystem

### Smart Lock Payout Protocol

- **Detect Service Delivered**
- Instant Payout to Host
- Instant Payout to Smart Lock
- **Eliminate Transaction Fees**
- Reduce Accounting Effort

### **Technical Team**



### Peng Shen / Co-Founder & CTO

UBC, BA. Sc./Engineering Physics. Peng has six years of management experience with Amazon, ACL, IBM and Electronic Arts. He has extensive knowledge in software development, product development, system architecture, RESTful platform, mobile application, data analysis and blockchain technology.



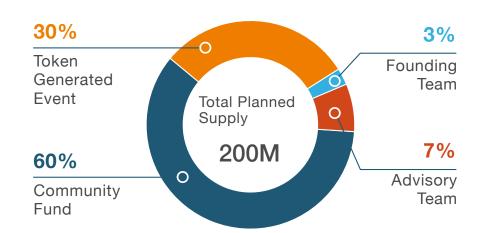
### Terry Wang / Director of Software Development

Simon Fraser University, Computer Science. Seasoned technician and manager in the Internet industry with more than 10 years' experience. Previously worked at SAP, ifeng.com, 360.com and Perfect World Inc. He also served as CTO at Lady Pie Inc. and Media Focus Plus, based in Beijing.

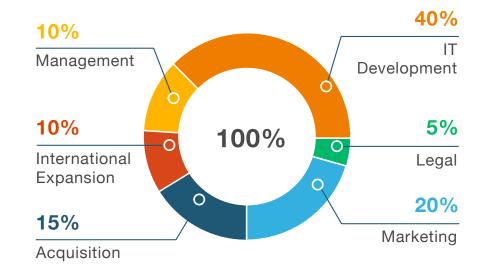


#### Max Ma / Technology Director

Simon Fraser University, Computer Science. He has seven years of professional experience in government, finance and education as technical support and consultant, including working at Revenue Canada Agency for five years as Senior Tech Analyst.



## **Allocation of Proceeds**



### **Technical Partner**



Cascadia Blockchain Group (stock symbol: CK) is a publicly listed company on the Canadian Securities Exchange (CSE) since 2013. Cascadia is the subsidiary of the largest blockchain technology solutions provider in China, Tai Cloud. Tai Cloud will cooperate with SEL to develop the blockchain.

### **Early Contribution Investors**









New Pacific Metals Corp.

#### **Ginkgo Capital** Hyper Fund



# **Cozystay™Partners**







#### Disclaimer

Cozystay is to provide the technical services to SEL in order to develop the SHR Platform and SHR Tokens. Cozystay will grant a license to SEL for the use of the IPR generated by Cozystay under the Technical Services Agreement; thus, allowing SEL to issue SHR Tokens and operate and run the SHR Platform.

鄒航空

**Capital Airlines** 



